



SHIM
ENTERPRISE
INC.

Quality Solutions with a Personal Touch

A Woman Owned Small Business

AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES GROUP 70
SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES
IT Facility Operation and Maintenance (FPDS CODE D301)
IT Systems Development Services (FPDS CODE D302)
IT Systems Analysis Services (FPDS CODE 306)
Automated Information Systems Design and Integration Services (FPDS CODE 307)
Programming Services (FPDS CODE 308)
IT Backup and Security Services (FPDS CODE 310)
IT Data Conversion Services (FPDS CODE 311)
Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services (FPDS CODE
D313)
IT Network Management Services (FPDS CODE 316)
Automated News Services, Data Services, or Other Information Services (FPDS CODE D317)
Other Information Technology Services Not Elsewhere Classified (FPDS CODE 399)

General Services Administration
Federal Supply Service
Products and ordering information in this Authorized FSS Information Technology Schedule
Pricelist are also available on the GSA Advantage! System.

Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via
the internet at https://www.gsaadvantage.gov/advgsa/advantage/main/start_page

CONTRACT NUMBER: GS-35F-0366R

Original	02/23/2005 – 02/22/2010
Modification 1	02/23/2010 – 02/22/2015

SHIM ENTERPRISE, INC.
7681 Tylers Place Blvd. Suite 4
West Chester, Ohio 45069-6394

www.shiminc.com

(513) 777-2200 Telephone (513) 777-2220 Fax

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! on-line shopping service (https://www.gsaadvantage.gov/advgsa/advantage/main/start_page).

The catalogs/pricelists, GSA Advantage! and the Federal Supply Service Home Page (https://www.gsaadvantage.gov/advgsa/advantage/main/start_page) contains information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities. Overseas delivery is delivery to a point outside the 48 contiguous states, Washington DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- [X] The Geographic Scope of Contract will be domestic and overseas delivery.
- [] The Geographic Scope of Contract will be overseas delivery only.
- [] The Geographic Scope of Contract will be domestic delivery only.

2. Contractor's Ordering Address and Payment Information:

Ordering: 7681 Tylers Place Blvd., Suite 4, West Chester, Ohio 45069-6394

Payment: Same as Ordering Address

Contractors are required to accept credit cards for payments equal to or less than the micro purchase threshold for oral or written delivery orders. Credit cards will be acceptable for

payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on invoice.

The following telephone number can be used by ordering activities to obtain technical and/or ordering assistance:

Phone: (513) 777-2200

Fax: (513) 777-2220

Email: information@shiminc.com

3. Liability for Injury or Damage

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number : 96-298-2179

Block 30: Type of Contractor A. Woman Owned, Small Business

- A. Small Business
- B. Other Small Business
- C. Large Business
- G. Other Nonprofit Organization
- L. Foreign Contractor

Block 31: Woman-Owned Small Business - Yes

Block 36: Contractor's Taxpayer Identification Number (TIN): 31-1130912

4a. CAGE Code: 07YC7

4b. Contractor has registered with the Central Contractor Registration Database

5. FOB Destination

6. Delivery Schedule (Multiple Award Schedules)

a. **Time of Delivery:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO) 132-51

As negotiated between SHIM ENTERPRISE, INC. and each ordering agency

b. **Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts

- a. Prompt Payment: 0% - Net 30 from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity; None
- c. Dollar Volume; None
- d. Government Educational Institutions; Government Educational Institutions are offered the same discounts as all other Government customers
- e. Other

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing: None

10. Small Requirements: The minimum dollar value of orders to be issued is \$100.00

11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SIN) is \$500,000: Special Item Number 132-51 - Information Technology (IT) Professional Services

12. Use of Federal Supply Service Information Technology Schedule Contracts. In accordance with FAR 8.404:

[Note: Special ordering procedures have been established for Special Item Numbers (SIN) 132-51 IT Professional Services; refer to the terms and conditions for the SIN.] Orders placed

pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the ordering activity's needs.

a. Orders placed at or below the micro-purchase threshold. Ordering activities can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.

b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering activities should consider reasonably available information about the supply or service offered under MAS contracts by using the GSA Advantage! online shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the ordering activity's needs. In selecting the supply or service representing the best value, the ordering activity may consider—

(1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;

(2) Trade-in considerations;

(3) Probable life of the item selected as compared with that of a comparable item;

(4) Warranty considerations;

(5) Maintenance availability;

(6) Past performance; and

(7) Environmental and energy efficiency considerations.

c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering activities shall—

Review additional Schedule Contractors

(1) catalogs/pricelists or use the GSA Advantage! online shopping service;

(2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and

(3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
- (2) Offer the lowest price available under the contract; or
- (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

e. Price reductions: In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.

f. Small business: For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.

g. Documentation: Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement, in excess of the micro-purchase threshold, is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the ordering activity's needs.

13. Federal Information Technology/Telecommunication Standards Requirements:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 Federal Information Processing Standards Publications (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information

concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 Federal Telecommunications Standards (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. Contractor Tasks/Special Requirements (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by ordering agency or can be priced as fixed price item on orders placed under the Multiple Awards Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/posses any variety of certifications, licenses and accreditations for specific FSC/service code classification offered. All cost associated with obtaining/possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage Specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule Program.
- (e) Personnel: The contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval o f additions or replacements to key personnel.

1. Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

2. Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

1. Availability of Funds: Many government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. Contract Administration for Ordering Activities:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web at https://www.gsadvantage.gov/advgsa/advantage/main/start_page

17. Purchase of Open Market Items

NOTE: Open Market Items are also known as incidental items, non-contract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODC (Other Direct Costs) are not part of this contract and should be treated at open market purchases. Ordering activities procuring open market items must follow FAR 8.401 (d). For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award

Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if** -

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. Contractor Commitments, Warranties and Representations

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 - (1) Time of delivery/installation quotations for individual orders;
 - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment /service/software package submitted in response to requirements which result in orders under this schedule contract.
 - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. Overseas Activities

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Does Not Apply to this Contract

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. Blanket Purchase Agreement (BPA's)

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as a 'simplified method of filling anticipated repetitive needs for supplies or services by establishing charge accounts' with qualified sources of supply. The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows: BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract.

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up accounts with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity /volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. Contractor Team Arrangements

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. Installation, De-installation, Reinstallation

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work t hat is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act.

The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8.

23. Section 508 Compliance

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

The EIT standard can be found at: www.Section508.gov/.

24. Prime Contractor Ordering from Federal Supply Schedules

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order-

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

1. The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

• Insurance Work on a Government Installation (Jan 1997) (FAR 52.228-5)

1. The contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

2. Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance. S shall contain an endorsement to the effect that any material change adversely affecting the Government's interest shall not be effective

3. For such period as the laws of the State in which this contract is to be performed prescribe; or until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

4. The contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require

5. Subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractor's proofs of required insurance, and shall make copies available to the Contracting Officer upon request

SIN 132-51 INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

SHIM ENTERPRISE INC. provides consultation, training, design, integration and implementation support to the following services:

IT Operations
Resources and Facilities and Management
Database Planning and Design
Systems Analysis and Design
Network Services
Computer Programming
Conversion and Implementation Support
Project Management
Telecommunications
Software Engineering
Systems Architecture
Management Engineering
Management Information Systems
Systems Integration
Strategic Planning
Metrics
CMMI Level Overview and Implementation
IT Courseware Development

In addition, SHIM ENTERPRISE, INC. also provides these services:

CFO System Audits
Advisory Service Audits

IT SERVICES AND PRICING

Labor Category	Current		Proposed	
	On-Site	Off-Site	On-Site	Off-Site
Administrative Assistant	\$ 24.79	\$ 29.25	\$ 26.33	\$ 31.06
Advanced Engineer Trainee	\$ 33.38		\$ 35.45	
Communications Specialist Hardware Logistics & Maintenance	\$ 54.61	\$ 55.64	\$ 58.00	\$ 50.09
Computer Operator	\$ 32.99	\$ 39.17	\$ 35.04	\$ 41.60
Computer Security Specialist	\$ 26.23	\$ 30.99	\$ 27.86	\$ 32.91
Computer Specialist Hardware Logistics & Maintenance	\$ 50.95	\$ 60.20	\$ 54.11	\$ 63.93
Configuration Management Analyst	\$ 45.64	\$ 53.93	\$ 48.47	\$ 57.27
Configuration Management Engineer	\$ 60.82	\$ 72.29	\$ 64.59	\$ 76.77
Data Entry Clerk	\$ 26.38	\$ 31.17	\$ 28.02	\$ 33.10
Data Manager	\$ 93.73		\$ 99.54	
Database Administrator	\$ 65.68	\$ 78.35	\$ 69.75	\$ 83.21
Database Management Specialist	\$ 107.30	\$ 128.77	\$ 113.95	\$ 136.75
Design Engineer	\$ 86.94	\$ 103.80	\$ 92.33	\$ 110.24
Design Program Director	\$ 143.15	\$ 180.96	\$ 152.03	\$ 192.18
Design Program Manager	\$ 127.61	\$ 153.34	\$ 135.52	\$ 162.85
Design Project Manager	\$ 103.58	\$ 124.08	\$ 110.00	\$ 131.77
Engineering Support Program Manager	\$ 105.74	\$ 126.96	\$ 112.30	\$ 134.83
Financial/Manager Analyst	\$ 105.28		\$ 111.81	
Help Desk Manager	\$ 41.97	\$ 49.97	\$ 44.57	\$ 53.07
Help Desk Specialist	\$ 26.23	\$ 31.26	\$ 27.86	\$ 33.20
Information Program Manager	\$ 83.19	\$ 99.82	\$ 88.35	\$ 106.01
Information Project Lead	\$ 52.40	\$ 62.57	\$ 55.65	\$ 66.45
Junior Engineer	\$ 54.51		\$ 57.89	
Junior Programmer	\$ 48.91	\$ 58.48	\$ 51.94	\$ 62.11
Network Engineer Hardware Logistics & Maintenance	\$ 87.89	\$ 105.28	\$ 93.94	\$ 111.81
Network Technician Hardware Logistics & Maintenance	\$ 51.19	\$ 61.21	\$ 54.36	\$ 65.01
Program Manager	\$ 112.85		\$ 119.85	
Programmer	\$ 67.48	\$ 80.80	\$ 71.66	\$ 85.81
Project Manager	\$ 117.49		\$ 124.77	
Quality Assurance Analyst	\$ 53.29	\$ 63.63	\$ 56.59	\$ 67.58
Quality Assurance Engineer	\$ 68.66	\$ 82.21	\$ 72.92	\$ 87.31
Restart/Recovery Specialist	\$ 37.48	\$ 44.50	\$ 39.80	\$ 47.26
Security Analyst	\$ 67.80	\$ 80.66	\$ 72.00	\$ 85.66
Security Program Manager	\$ 107.85	\$ 129.02	\$ 114.54	\$ 137.02
Security Project Manager	\$ 92.75	\$ 110.90	\$ 98.50	\$ 117.78
Senior Communications Specialist Hardware Logistics & Maintenance	\$ 80.83	\$ 96.80	\$ 85.84	\$ 102.80
Senior Computer Analyst	\$ 97.24		\$ 103.27	
Senior Computer Operator	\$ 39.38	\$ 46.36	\$ 41.82	\$ 49.23
Senior Computer Security Specialist	\$ 32.47	\$ 38.37	\$ 34.48	\$ 40.75
Senior Computer Specialist Hardware Logistics & Maintenance	\$ 58.60	\$ 70.02	\$ 62.23	\$ 74.36
Senior Database Administrator	\$ 86.49	\$ 103.37	\$ 91.85	\$ 109.78

Labor Category	Current		Proposed	
	On-Site	Off-Site	On-Site	Off-Site
Senior Design Engineer	\$ 105.59	\$ 126.00	\$ 112.14	\$ 133.81
Senior Function Expert	\$ 221.65		\$ 235.39	
Senior Help Desk Specialist	\$ 29.72	\$ 35.36	\$ 31.56	\$ 37.55
Senior Network Technician Hardware Logistics & Maintenance	\$ 60.75	\$ 72.38	\$ 64.52	\$ 76.87
Senior Program Manager	\$ 154.15		\$ 163.71	
Senior Programmer	\$ 86.04	\$ 102.69	\$ 91.37	\$ 109.06
Senior Restart/Recovery Specialist	\$ 44.78	\$ 53.28	\$ 47.56	\$ 56.58
Senior Security Analyst	\$ 88.43	\$ 105.39	\$ 93.91	\$ 111.92
Senior Software Engineer	\$ 97.13		\$ 103.15	
Senior System Administrator	\$ 75.67	\$ 90.32	\$ 80.36	\$ 95.92
Senior System Analyst	\$ 95.01	\$ 113.60	\$ 100.90	\$ 120.64
Senior System Engineer	\$ 87.89	\$ 105.18	\$ 93.34	\$ 111.70
Senior System Integrator	\$ 107.30	\$ 128.66	\$ 113.95	\$ 136.64
Senior System Security Administrator	\$ 89.18	\$ 106.49	\$ 94.71	\$ 113.09
Software Engineer	\$ 75.88		\$ 80.58	
Subject Matter Expert	\$ 162.67	\$ 194.15	\$ 172.76	\$ 206.19
Support Engineer	\$ 61.59	\$ 73.43	\$ 65.41	\$ 77.98
System Administrator	\$ 58.07	\$ 69.40	\$ 61.67	\$ 73.70
System Analyst	\$ 72.70	\$ 87.53	\$ 77.21	\$ 92.96
System Engineer	\$ 62.23	\$ 74.57	\$ 66.09	\$ 79.19
System Engineering Director	\$ 145.99	\$ 174.10	\$ 155.04	\$ 184.89
System Engineering Program Manager	\$ 124.41	\$ 148.71	\$ 132.12	\$ 157.93
System Engineering Project Manager	\$ 101.00	\$ 120.60	\$ 107.26	\$ 128.08
System SAN Administrator	\$ 86.15	\$ 101.77	\$ 91.49	\$ 108.08
System Security Administrator	\$ 78.63	\$ 93.40	\$ 83.51	\$ 99.19
Tape Librarian	\$ 20.60	\$ 24.06	\$ 21.88	\$ 25.55
Tape Operator	\$ 26.22	\$ 31.19	\$ 27.85	\$ 33.09
Technical Writer	\$ 67.65	\$ 79.61	\$ 71.84	\$ 84.55

NASIC Codes and Descriptions

Description of Services	NAICS Codes
Computer and Peripheral Equipment/Retail	454110
Information Retrieval Services	514191
Automated Data Processing & Preparation	514219
Telecommunication	514210
Provide Technology Support	514299
Computer Rental and Leasing	532420
Computer Maintenance and Repair	541511
Automated Material Handling Systems (AMH)	333922 or 811310
Engineering Services	541330
Computer Integrated Systems Design , Telecommunication	541512
Computer Facilities Management Services	541513 or 541519
Computer/Engineering Research	541710
Management Training Development	611430
Professional Development Training	611430
Quality Assurance Training	611430
Management Consulting Services	541611
Efficiency Management (i.e. efficiency expert and consulting services)	541614
Computer Software Design, Programming, and other services.	541511
INTEL Work (Analytical support)	541519
Courseware Development & Training	541690
CFO System Audits	541211
Other Accounting Services	541219